

eCMS Connect for Textura—CPM Case Study



“The integrated project of Textura®—CPM™ and eCMS delivers end-to-end, fully automated capabilities to manage construction invoicing, compliance, payment, subcontract and change order processes. GE Johnson Construction Company benefits from the integrated solution by reducing double entries into two standalone systems and eliminating errors and lost time associated with manual data entry. In addition, they improve financial controls through better visibility of project billing and payment processes.”

— Tony Craig, Controller, GE Johnson Construction Company

Company: GE Johnson Construction Company

Industry: General Contractor

Construction Services: Full-service general building contractor focusing on pre-construction, Building Information Modeling (BIM), commercial building construction, facility maintenance, and special services

Corporate Headquarters: Colorado Springs, CO

Territory / Locations: Licensed in many US states, focuses in the Rocky Mountain region

Client Information: For over four decades, the company has completed hundreds of construction projects for the industries of advanced technologies, residential, justice/correctional, commercial office, healthcare, education, cultural facilities and resort/hospitality. GE Johnson is an employee-owned corporation with a resume of \$6 billion in completed projects ranging from \$10,000 to over \$240 million; over 90% of which comes from repeat clients.

- Founded in 1967
- Annual Revenue \$300 million
- #238 Engineering News-Record Top 400
- 350 employees
- 350 paychecks processed per week (2012)
- 400 invoices processed per week (2012)

Software Applications: eCMS v.4.0, Accounts Payable, Accounts Receivable, General Ledger, Job Cost, Cognos Business Intelligence & Analytics, Equipment Accounting, Equipment Maintenance, Human Resources, Order Processing, Purchasing Payroll, Time & Material Billing, eCMS Connect for Textura—CPM, Enterprise Content Management

Technology Environment: Hosted eCMS

Challenge: As its business grew, GE Johnson faced significant challenges arising from a time-consuming and inefficient Subcontractor payment application process. With hundreds of invoices processed weekly, the company realized that manually gathering and handling all documentation required to track payment applications, compliance, change orders, approvals, Subcontractor sign-offs, notarized signatures, and lien waiver releases was slowing payments and adding costs. GE Johnson’s accounting staff was spending time chasing down paperwork at job sites or smaller Subcontractors’ remote office locations, rather than focusing on core activities. GE Johnson, which had implemented Computer Guidance Corporation’s ERP solution (eCMS) to enhance and simplify its financial and project management processes, knew that its Subcontractor pay application process could also improve through automation and standardization. GE Johnson wanted to enable the timely and seamless submission of payment applications and relevant documents, automate the draw process and approvals, improve communication with all project stakeholders, and enhance its visibility into the payment management process—all in a centralized location.

Solution: After learning of the numerous benefits of the Textura®—CPM™ solution from another General Contractor, GE Johnson signed up for the fully integrated web-based Textura—CPM and eCMS solution (eCMS Connect for Textura—CPM). This centralized the General Contractor’s contract management and Subcontractor payment application processes, creating a seamless flow of information and enhancing communication for all project participants. With Textura—CPM and eCMS, GE Johnson was able to automate and standardize all steps of its previously inconsistent, entirely manual workflow, including invoice submission and approval, change order management, payment scheduling and disbursement, and notarization. In addition, the Textura—CPM payment process helps GE Johnson enhance relationships with Subcontractors by paying them more quickly, and it gives the company real-time visibility into its cash flow. This aids financial planning, reduces risk, and allows the General Contractor to release payments at the most advantageous time.

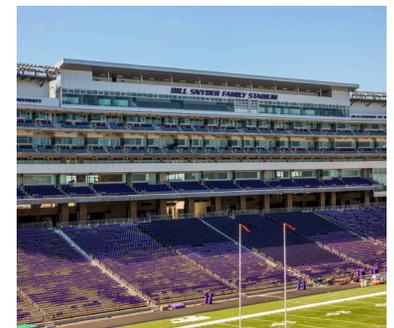
Results:

- Greatly automated and streamlined mission-critical Subcontractor payment processes, delivering bottom-line benefits
- **An estimated time savings of 90 hours/month for Project Accountants**
- **An estimated time savings of 150 hours/month for Project Managers**
- Minimized errors and lost time by centralizing data
- Improved financial controls through better visibility of project billing and payment processes

GE Johnson believes that the improvements in communication, visibility, compliance and lien waiver tracking have made the General Contractor more attractive to Owners / Developers, as well as improving the company’s relationship with Subcontractors, who are guaranteed regular, timely payments.



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